

Times	Name	Topic
9.30-9.45	Shay Lynch – Founding Director, FutureState	Scaling your business without scaling your costs
9.45 - 10.00	Elaine Walsh – Tender Consultant, Tenderteam.ie	Winning business – tools for growth
10.00 - 10.15	Alan Clayton – Roaming Mentor, SOSV	What Makes a Great Startup Founder
10.15 - 10.30	Emma Boylan – Owner, Outside The Box	The faster path to way more money: 5 steps to fill your business with all the clients you can handle
10.30 - 10.45	Laurie Knell – Director, Strategic Innovation Partners, and Co-Founder, Brain For Business	Resilience in the face of “failure”
10.45 - 11.00	Bernard Chanliou – Executive Leadership and Team Coach, ICF Ireland	How to accelerate business innovation in externally funded scalable start-ups? Insights and Challenges from the field of Business Innovation Coaching
11.00 -11.15	Moira Ní Ghallachóir – Founder of “MNG”	5 Ways to Inspire Your Way to More Clients, Customers and Profits - Without Being Salesy or Pushy
11.15 - 11.30	Marc Wesselink – Managing Partner @Startupbootcamp	Industrial Revolution 4.0
11.30 - 11.40	Coffee Break and Networking	
11.40 - 11.55	Ray Walshe – Founder, Spark2Start	Building a Startup Company around Health and Wellness: EmployWells
12.10 - 12.25	Shane Byrne – CEO, Showoff	Turning Sheep into Unicorns
12.25 - 12.40	Graham Carrick – Co-Founder & CEO, RunLastMan	Startups are hard. Gambling ones are f*****g impossible.
12.40 - 12.55	Elva Carri – Founder & Co-CEO, Girl Crew	How I Started a Global Tech Company For Free
12.55 - 1.10	Pearse Coyle – CEO, NVMdurance	From lab to company: The NVMdurance experience
1.10 - 1.25	Dr. John Whelan – Executive Director of the Blackstone LaunchPad, Trinity College Dublin	Tapping the mother lode of University Entrepreneurs
1.25 - 2.00	Lunch Break and Networking	
2.00 - 2.15	Andrea Bland – CMO, Showoff and Showoff Marketing	Cut the crap and stuff the fluff
2.15 - 2.30	Gillian Barry – Head of Innovation & Enterprise, LIT	Disruptive Innovation- Tools to Test Your Startup Idea
2.30 - 2.45	Antonio Bruno – Director and Marketing Manager, Strive International Consulting Ltd.	International Marketing Strategies for small Irish businesses: a focus on startups companies
2.45 - 3.00	Tom Banville – Head of Enterprise, Wexford County Council	Don't start a business from your kitchen table!
3.00 - 3.15	Naghmeh Reilly – Senior Development Advisor, HPSU Start, Enterprise Ireland	Enterprise Ireland, how we work with startups and supports we offer them
3.15 - 3.30	Kevin McGivern – Vice President, Kx, Ireland and UK	How Startups Can Utilise Big Data
3.30- 3.45	Daniel Paul – Co-Founder, Parkpnp	Becoming Ireland's No.1 Parking Destination
3.45 - 4.00	Roseann Heavey – Partner, Noone Casey Accountants	Get a grip on the figures'- something every start up needs to get on top of!
4.00 - 4.15	Gearoid Spellman – Founder & Managing Director, Vitalrate Wristbands	Embrace the struggle and grow your business
4.15 - 4.30	James Aschehoug – Co-founder, Uriji Jami, UK	Creating a Start-up in One of the Worst Countries to Run a Business
4.30 - 4.40	Lesley Burdett – Director, Jaunty Twig Ltd UK	Pitch - Jaunty Twig Ltd

All presentations/timetables are subject to change. Please check with onsite event timetable on the day.